

# The DARPin<sup>®</sup> Difference

Offering Patients a New Dimension of  
Protein Therapeutics

*Patrick Amstutz, CEO  
Andreas Emmenegger, CFO*

*Presentation of the H1 2017 Financial Results  
August 30, 2017 – Molecular Partners AG*

# Agenda

- Introduction, Review H1 2017 & Highlights Patrick Amstutz, CEO
- Financial Results H1 2017 Andreas Emmenegger, CFO
- Outlook 2017 Patrick Amstutz, CEO
- Q&A

# Review H1 2017

# Research & Development Highlights H1 2017

- Abicipar: Allergan completed patient recruitment in both wet AMD phase 3 studies; four months ahead of schedule
  - MP0250: First patients dosed in phase 2 Multiple Myeloma study; Trial in progress poster to be presented at ESMO Madrid in September 2017
  - MP0250: IND submitted to FDA for MP0250 in EGFR-mutated Non-Small Cell Lung Cancer (EGFR mut NSCLC) in August 2017
  - MP0250: Phase 1 recruitment completed with 45 patients in the trial
  - MP0274: Full country approvals received in CH, UK for phase 1 trial; first patient expected for September 2017
  - Immuno-oncology: Further data on proprietary immuno-oncology programs presented at EACR in Florence indicating tumor-restricted mode of action
- H1 2017 – Abicipar advances; MP0250 first oncology DARPin® in phase 2**

# Financial Highlights H1 2017

- Ongoing strong financial position with CHF 156.9 million in cash and s.t. deposits as of June 30, 2017 (debt free balance sheet)
- Net cash used in operating activities of CHF 20.5 million, reflecting scale-up of R&D, pipeline growth and progress of proprietary clinical programs
- Operating loss of CHF 16.7 million and net loss of CHF 19.4 million
- 104 full-time employees, +2% year-on-year, with further build-out of clinical team
- Venture capital holdings reduced from 42% to 28%; Shareholder base diversified as private investors acquired shares from venture capitalists in secondary block trades.

- **Ongoing strong financial position; H1 2017 development as guided**

# The DARPin<sup>®</sup> Difference – Real Benefit to the Patient



## DARPin<sup>®</sup> Differentiation



## Expected Patient Benefit

## Status

<b><u>Abicipar</u>: Long-acting VEGF inhibitor</b>	<b>Non-inferiority to SOC with less frequent ocular injections</b>	<b>Ph3</b>
<b><u>MP0250</u>: Blocking two escape pathways</b>	<b>Restore activity of SOC when cancer becomes resistant</b>	<b>Ph2</b>
<b><u>MP0274</u>: Molecular handcuff forcing HER2+ cancer cells into apoptosis</b>	<b>For patients not profiting from SOC antibodies with ADCC</b>	<b>Ph1</b>
<b><u>I/O DARPin<sup>®</sup> proteins</u>: Tumor- restricted activity, ...</b>	<b>Opening a new therapeutic window for combinations</b>	<b>Preclin</b>

**Our strategy:** Differentiated DARPin<sup>®</sup> products with high patient value

# Abicipar: Most Advanced DARPin® Therapy

Abicipar



- Wet age-related macular degeneration (wet AMD)
- Diabetic macular edema (DME)



- Long-acting PEGylated mono-DARPin® protein blocking VEGF



- Potentially transformative therapy with less frequent ocular injections compared with standard of care
- Phase 2 data suggest quarterly dosing and comparable efficacy to Lucentis
- Drug Safety Monitoring Committee (DSMC): no changes recommended



- Wet AMD Phase 3 read out: 1yr data in 2018
- Allergan plans to start DME Phase 3 in 2018



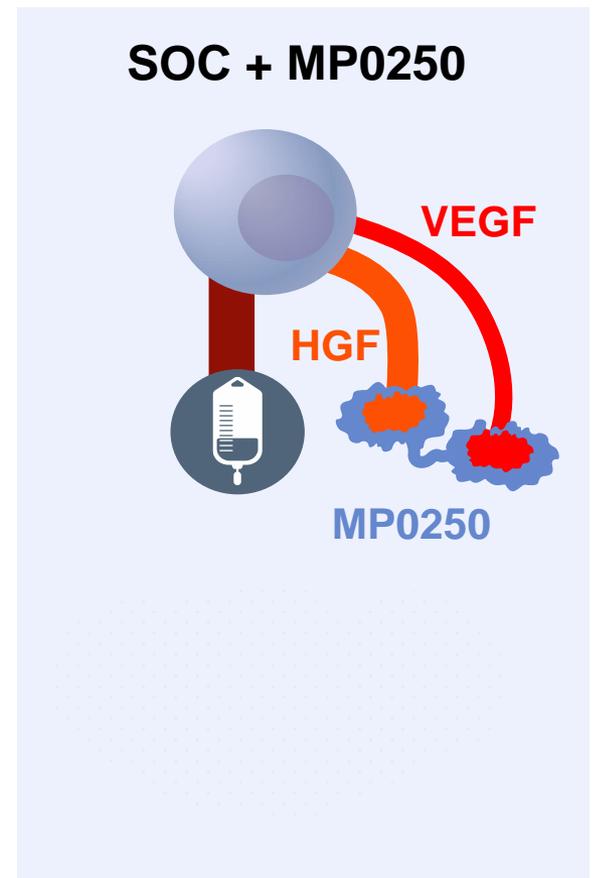
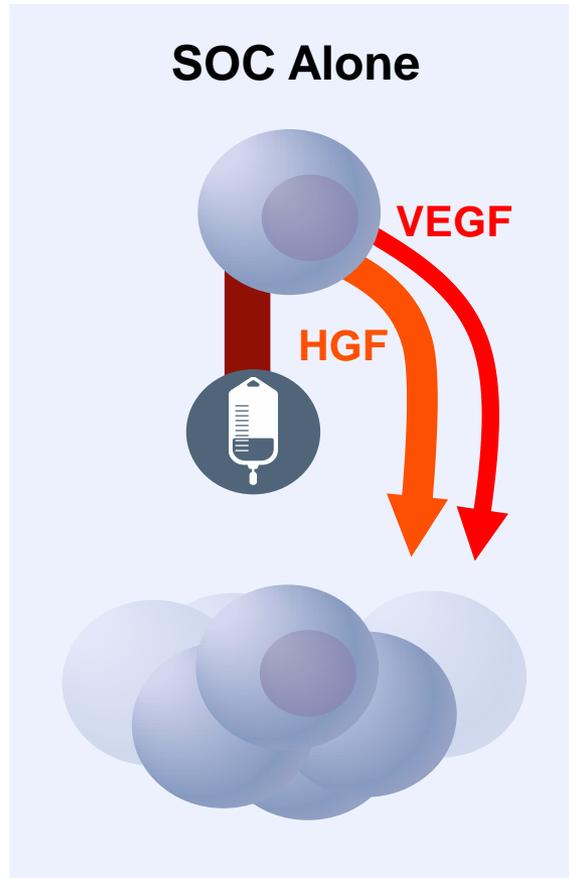
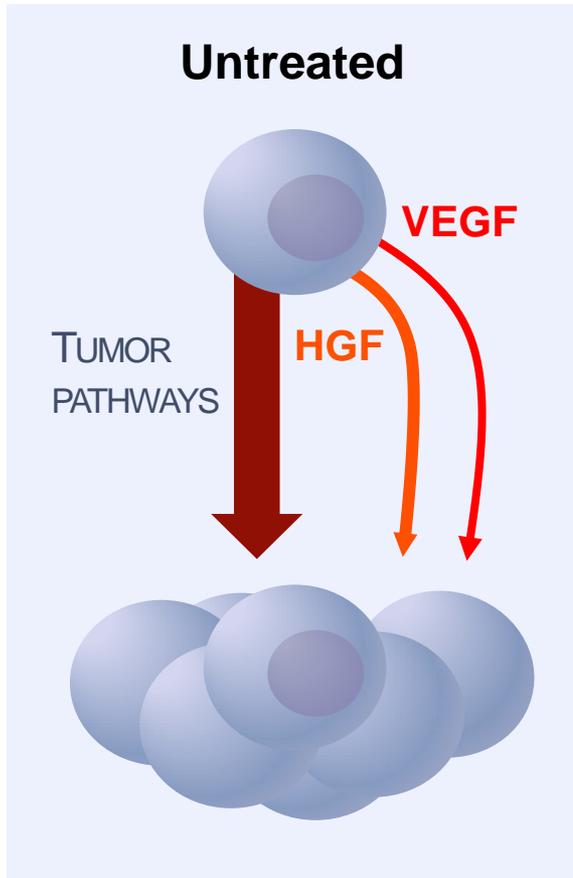
- USD 8 bn annual sales (2016) and growing (wAMD and DME)
- SOC: Eylea and Lucentis: bi-monthly or monthly injections



- Global license agreement with Allergan - all development costs borne by Allergan
- Up to \$360mn open milestones & low double-digit to mid-teen tiered royalties

# MP0250 Blocks Tumor Escape

MP0250



# MP0250: A Strong Combination (anti-VEGF & HGF)

MP0250



- Multiple Myeloma (MM)
- EGFR mutated Non-Small Cell Lung Cancer (NSCLC)
- Potential in additional indications



- First bi-specific biologic targeting VEGF and HGF



- MP0250 attacks tumor on several levels
  - Directly inhibits tumor growth & survival
  - Induces unfavorable tumor microenvironment
  - Inhibits tumor escape from treatment (& metastasis)
- Can be combined with standard therapy



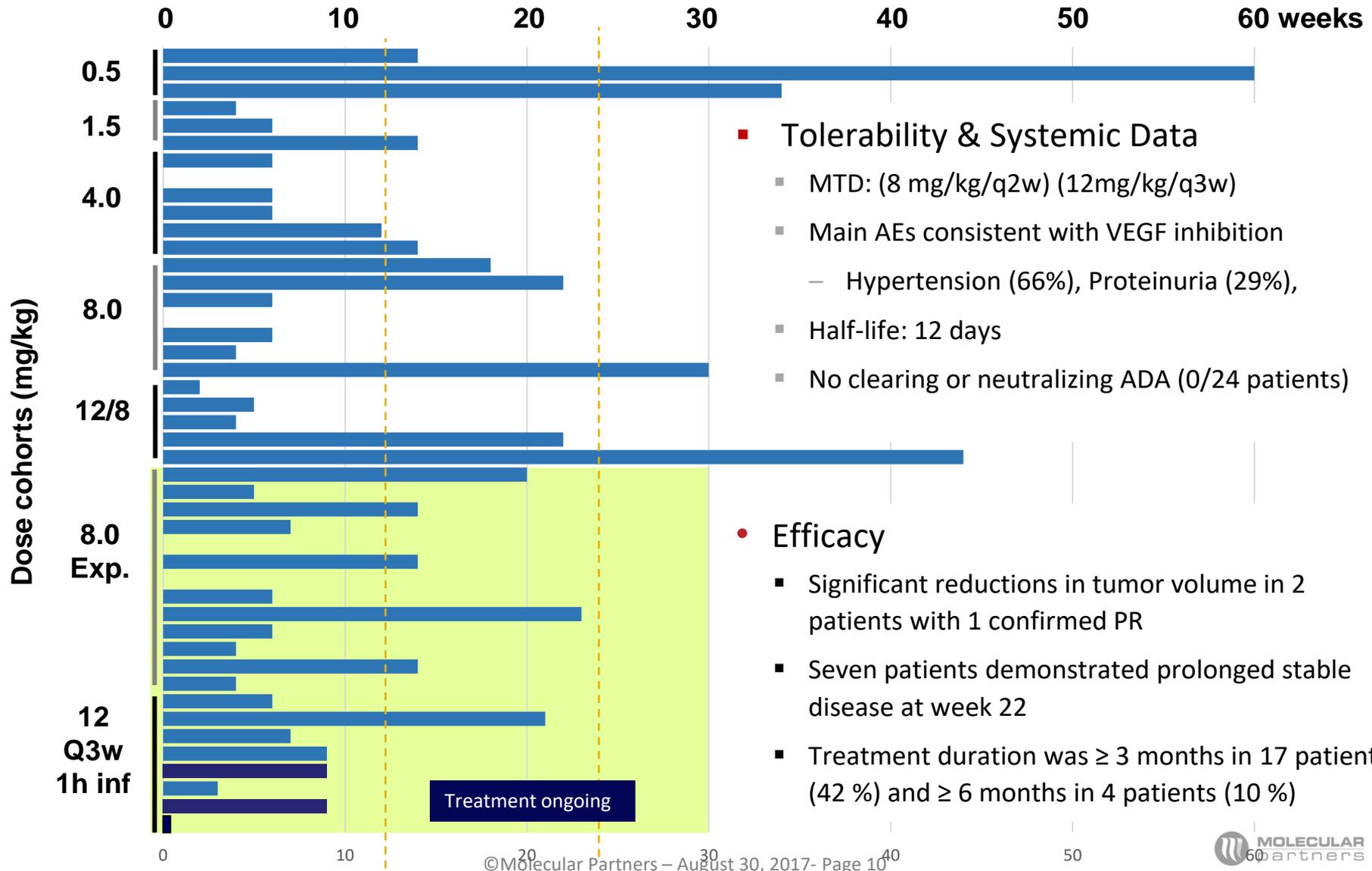
- Multiple Myeloma: Phase 2 initial safety data Q4 17, Efficacy data read out 2018
- EGFR mut NSCLC: Phase 2 safety data 2018, Efficacy data read out 2019



- Fully owned by Molecular Partners

# MP0250: Signs of Efficacy in Ph1 (45 patients)

Treatment Duration in weeks (Data cutoff: August 2017)

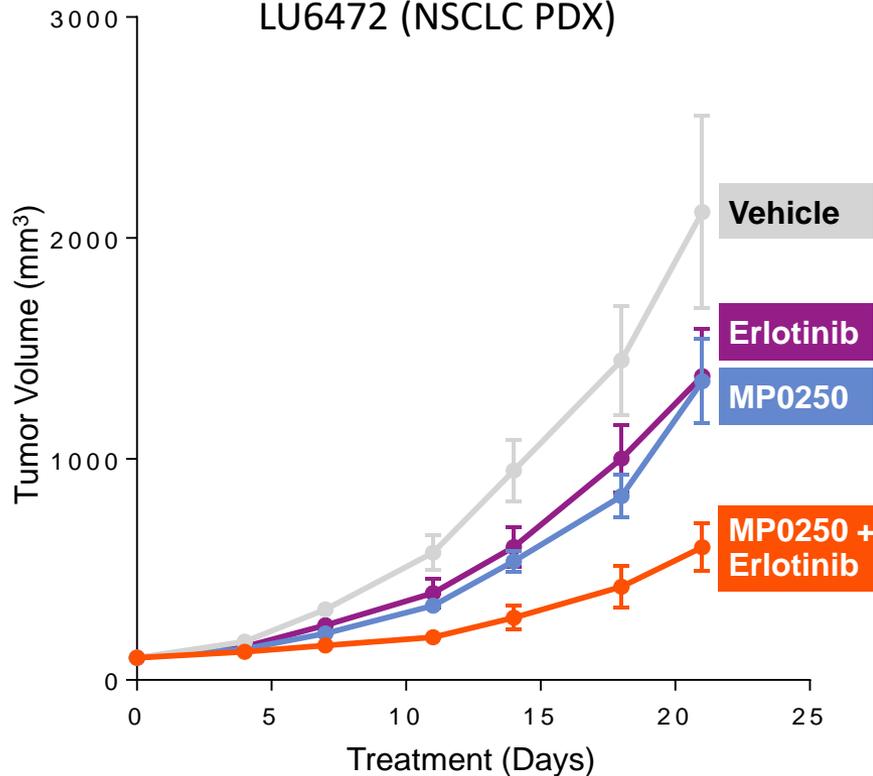


# Preclinical Rationale for NSCLC and MM

MP0250

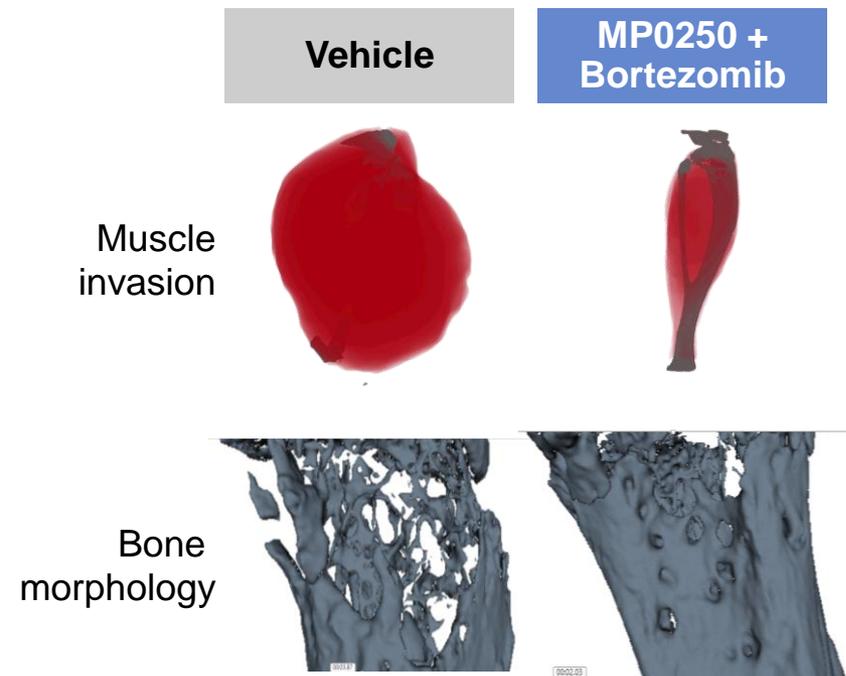
## Lung Cancer Model

### Tumor Growth LU6472 (NSCLC PDX)



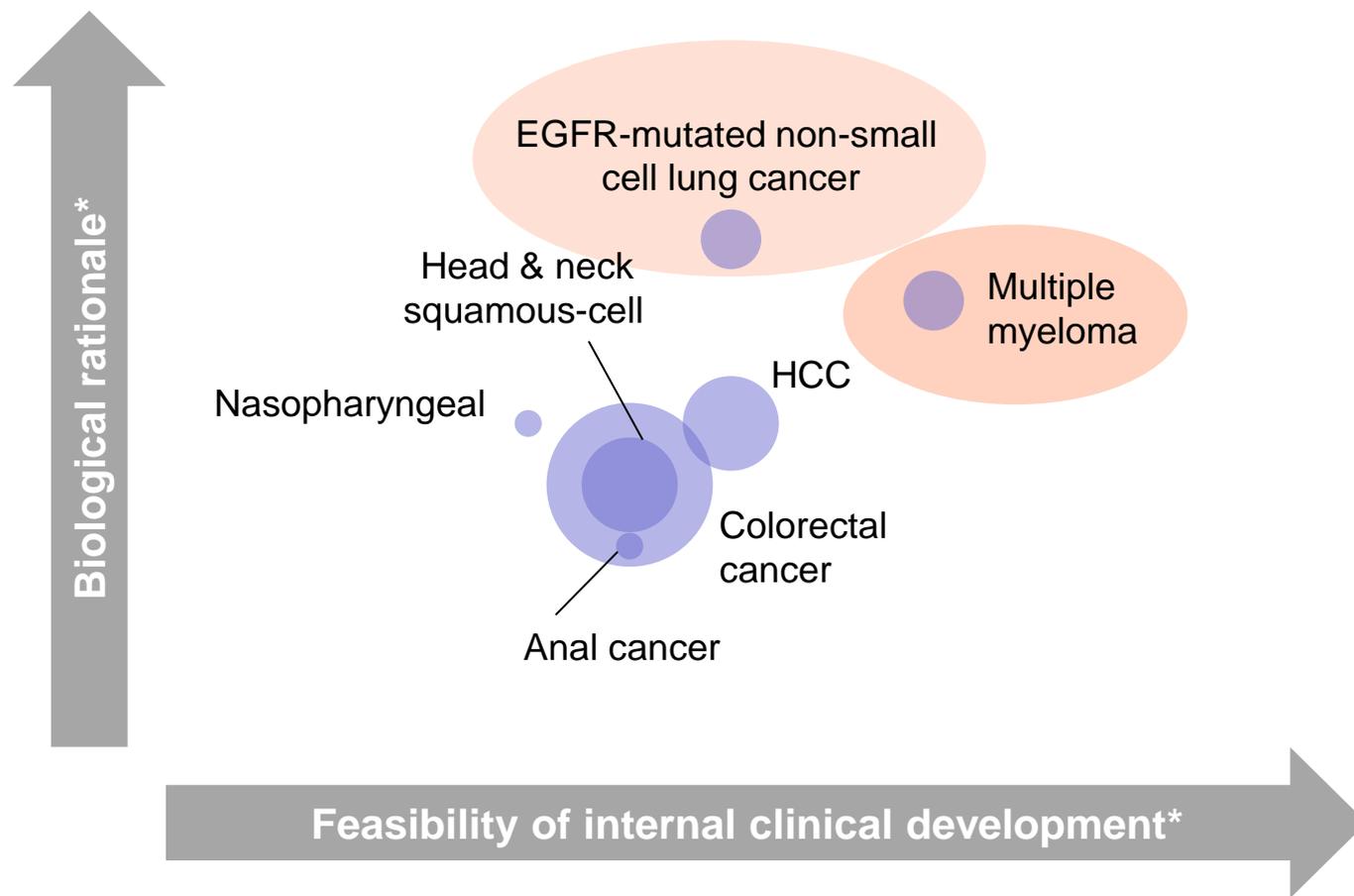
## Multiple Myeloma Model

### Tumor Growth H929 Xenograft



# Internal Evaluation of MP0250 Potential

MP0250



Bubble size indicates estimated relative market potential (incidences; source: Datamonitor).

\*Based on internal assessment on speed to market and complexity of development program.

Potential of gastric cancer, renal cancer and other cancers under evaluation.

# MP0274: Killing HER2+ Cells With New Mode of Action

MP0274



- HER2 expressing tumors



- Binds to HER2 and induces apoptosis by strong inhibition of HER2 and HER3-mediated signalling



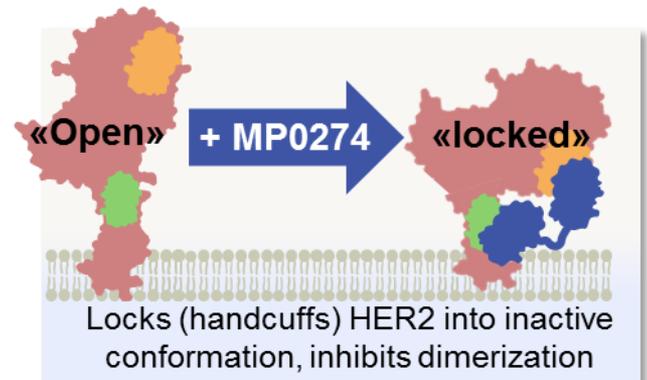
- Can directly kill Her2 positive cancer cells without the need for ADCC (Herceptin & Perjeta)
- New MoA may help patients who do not adequately respond to current therapies



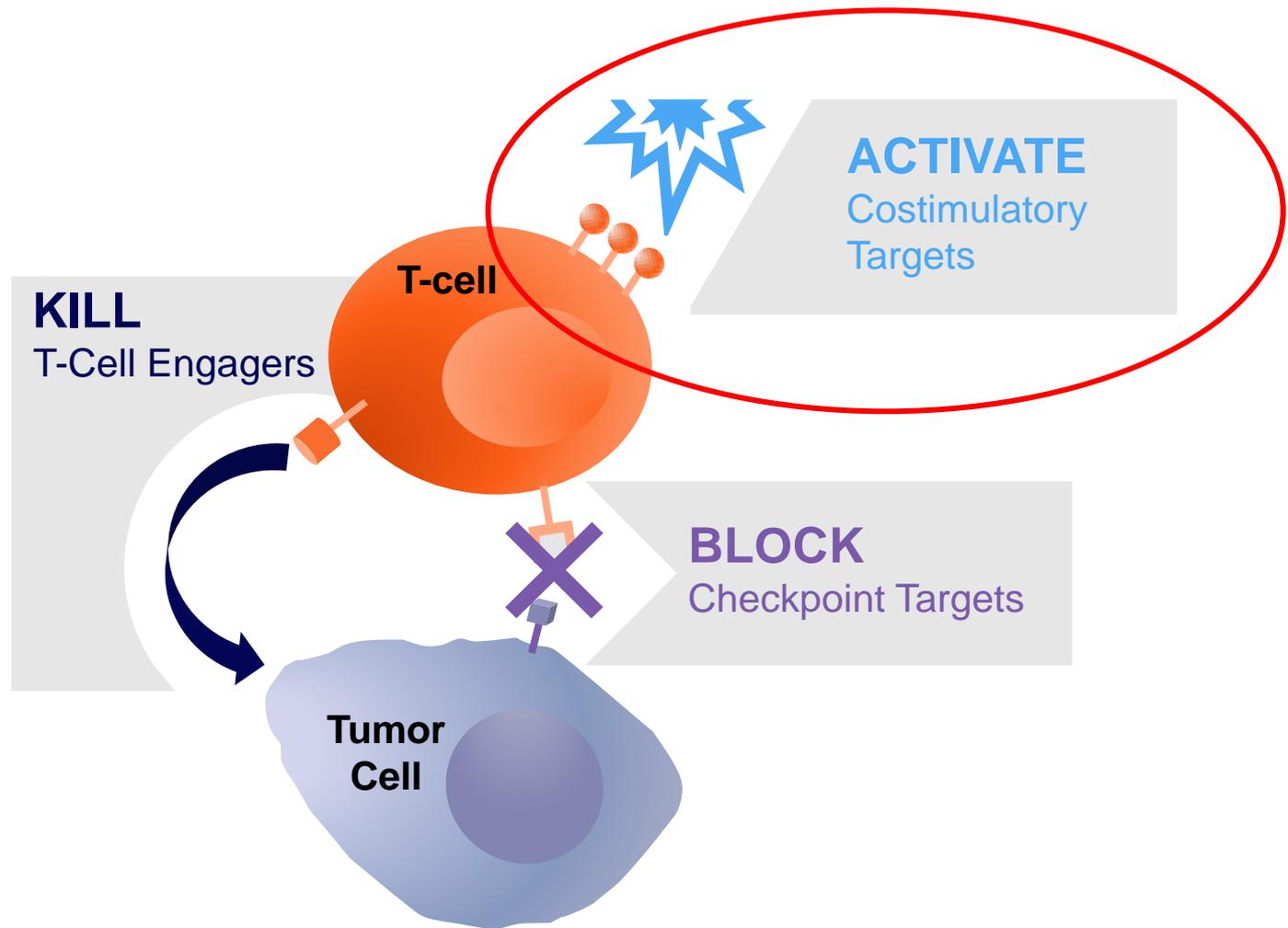
- Phase 1: first patient expected for Sep 2017 with initial phase 1 data in 2018



- Fully owned by Molecular Partners



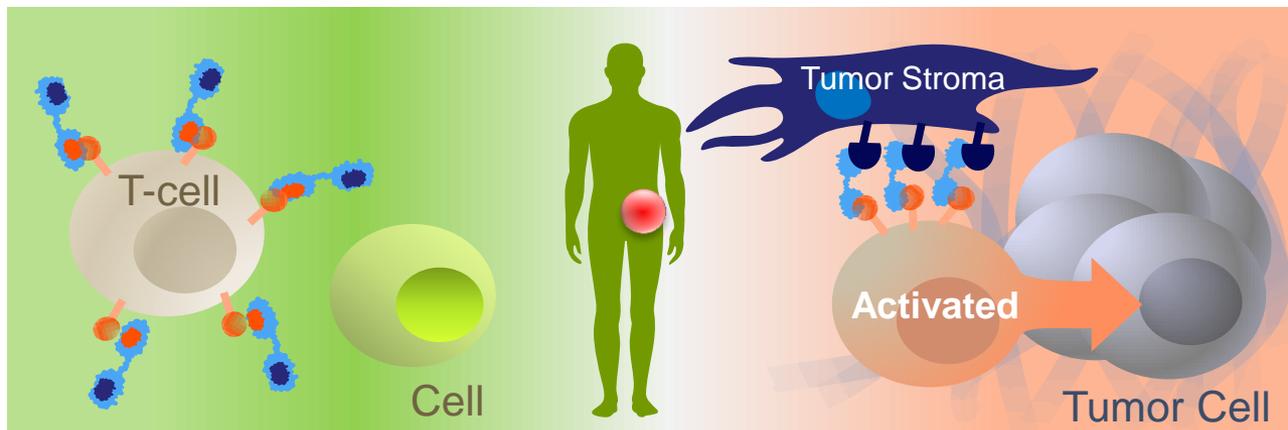
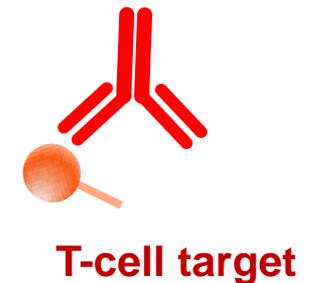
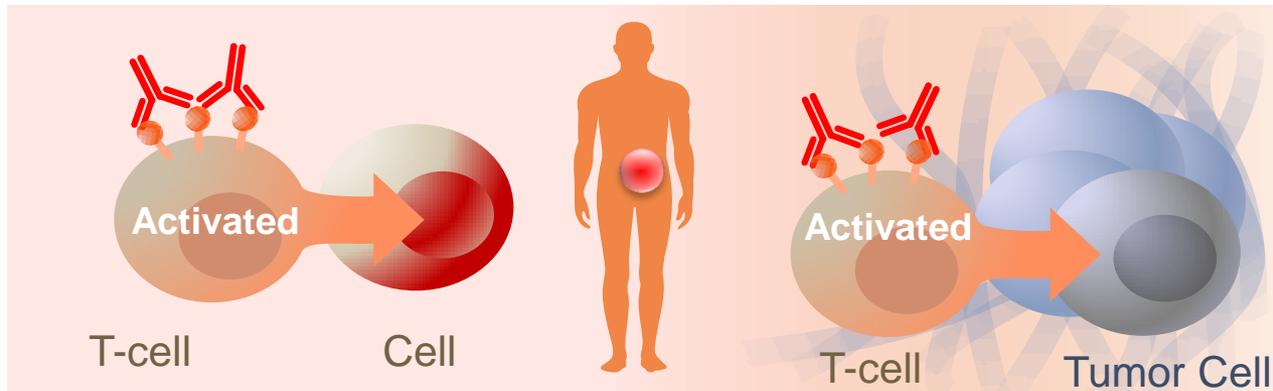
# Our Approach to Immuno-Oncology



# How do «Tumor-Restricted Agonist» Work

IN CIRCULATION (SYSTEMIC)

IN THE TUMOR



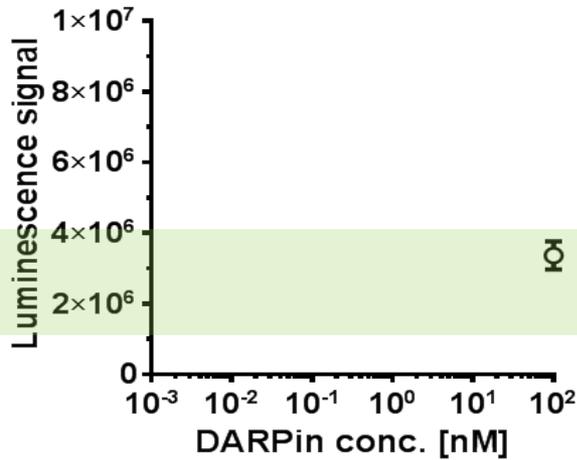
**NO CLUSTERING = NO EFFECT**

**CLUSTERING = ACTIVATION OF T-CELL**

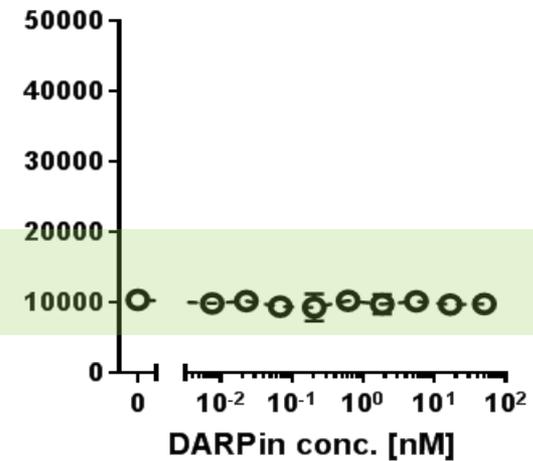
# Cell-based POC of DAPRin<sup>®</sup> Tumor Restricted Agonists

Without clustering

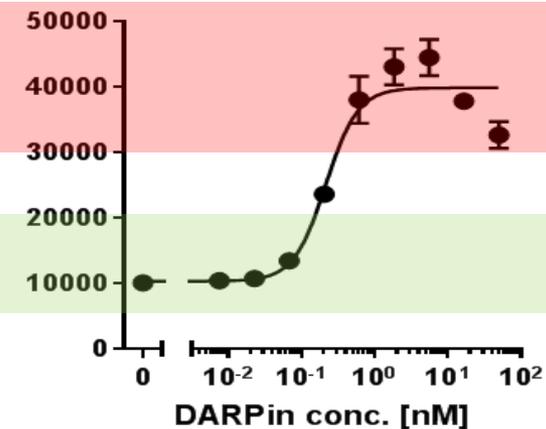
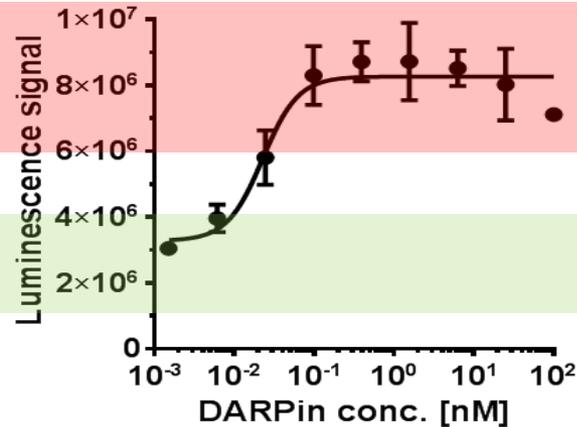
## OX40



## 4-1BB<sup>1</sup>



With clustering



1 EACR 2017, Florence, demonstrating use of multi-specific DAPRin<sup>®</sup> molecules in immuno-oncology for tumor restricted T-cell activation

# Financial Results H1 2017

# Financial Summary

<i>(CHF million; as per IFRS)</i>	<b>H1 2017</b>	<b>H1 2016</b>	<b>change</b>
<b>Revenues</b>	<b>6.0</b>	13.5	(7.5)
<b>Total expenses<sup>1</sup></b>	<b>(22.7)</b>	(22.0)	(0.7)
<b>Operating loss - EBIT</b>	<b>(16.7)</b>	(8.5)	(8.2)
<b>Net finance expenses</b>	<b>(2.7)</b>	(1.2)	(1.5)
<b>Net loss</b>	<b>(19.4)</b>	(9.7)	(9.7)
<b>Net cash used in operations</b>	<b>(20.5)</b>	(17.5)	(3.0)
<b>Cash balance</b>	<b>156.9<sup>2</sup></b>	196.3 <sup>2</sup>	(39.4)

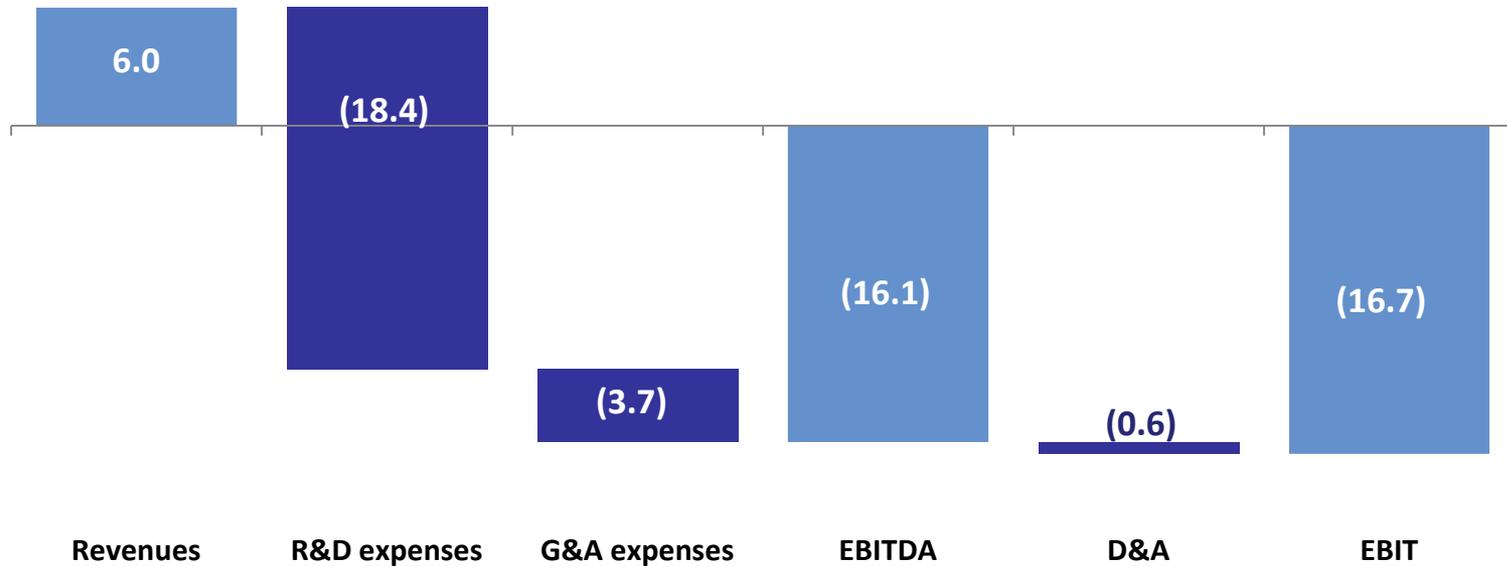
<sup>1</sup> Thereof non-cash costs of CHF 2.6 million in H1 2017 and CHF 2.5 million in H1 2016

<sup>2</sup> Including CHF 38.3 million short-term time deposits (H1 2016: CHF 19.6 million)

# EBIT De-composition

*EBIT de-composition per function (CHF million)*

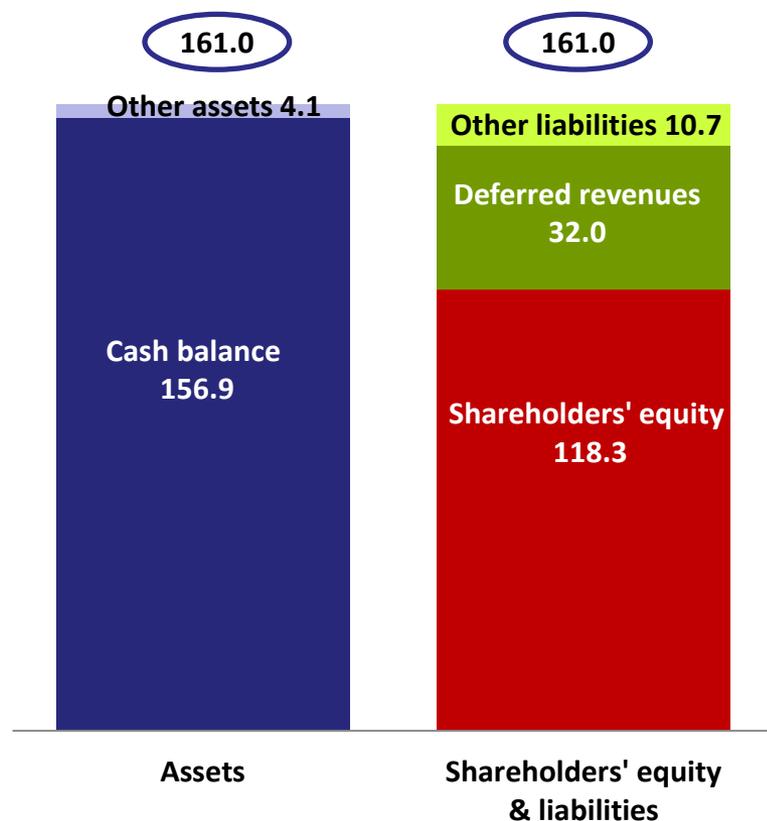
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# Balance Sheet

Balance sheet as of June 30, 2017 (CHF million)

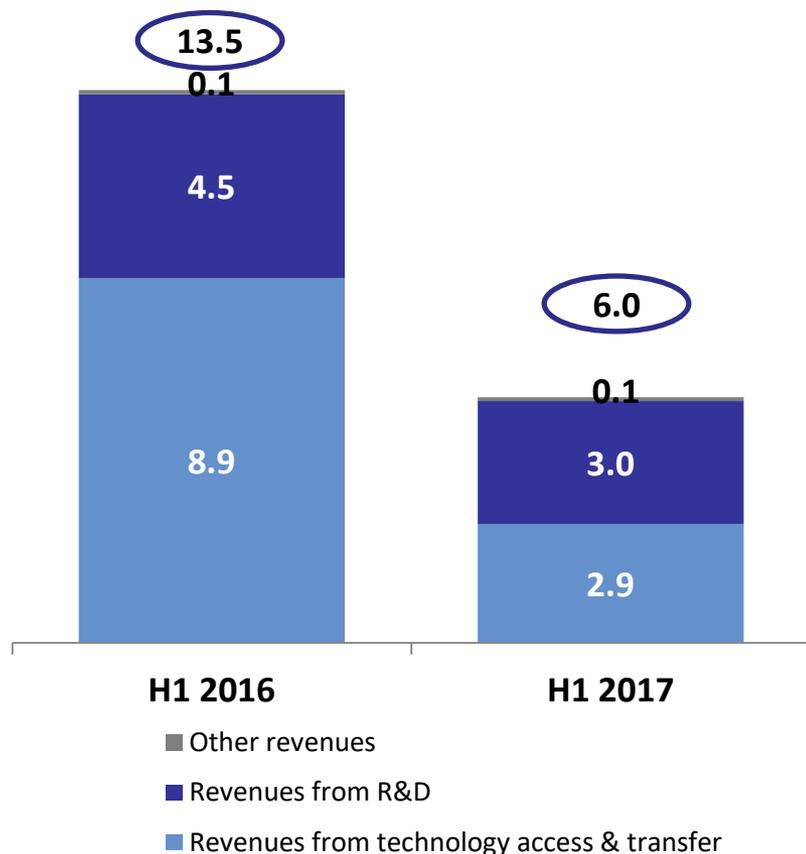
Comments



- Strong balance sheet maintained
- CHF 156.9 million cash balance (incl. s.t. deposits): 98% of total assets
- Solid equity base with CHF 118.3 million
- Debt free
- CHF 32.0 million deferred revenues to be recognized as revenues in coming periods

# Revenues development

## Revenues evolution (CHF million)



## Comments

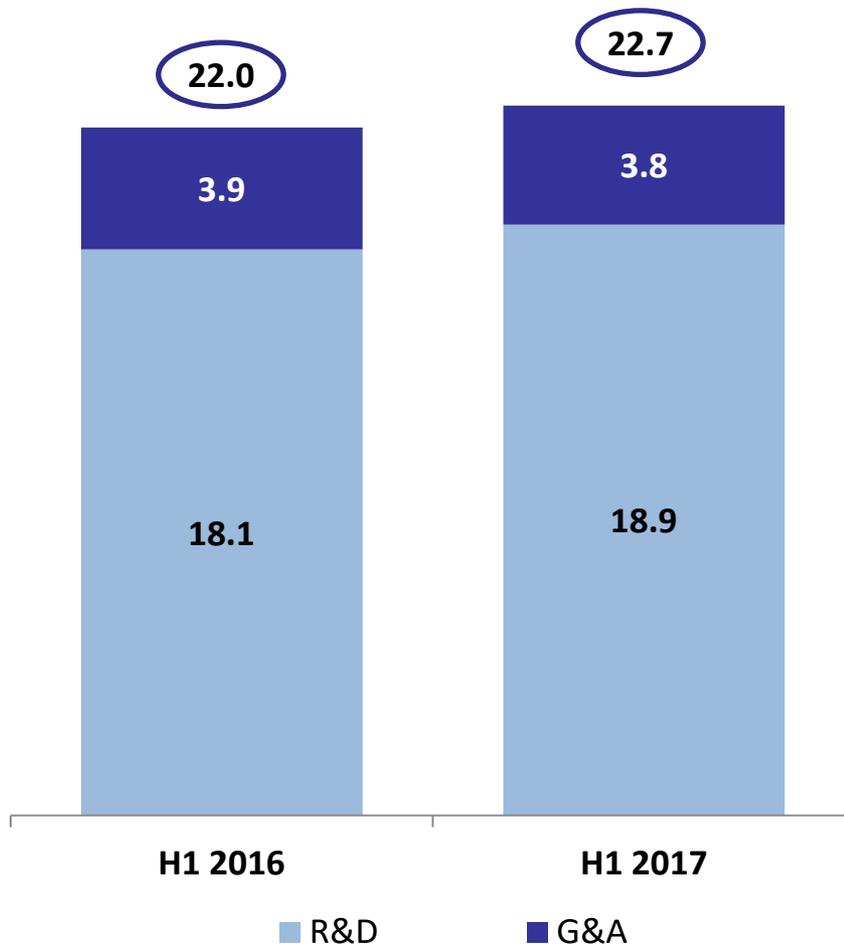
- Revenues from technology access and transfer recognized as income from discovery alliances entered into with Allergan (2012) and Janssen (2011)
- Revenues from R&D recognized as upfront and milestone fees from product out-licensing deals with Allergan in 2011 and 2012
- CHF 32.0 million deferred revenues on balance sheet as of June 30, 2017, recognized in coming years

## Deferred revenues (exp. future revenue recognition)

(CHF million)	H2 17	2018	2019	2020	2021ff	Total
Deferred revenues	5.2	10.5	9.1	2.9	4.3	32.0

# Operating expenses development

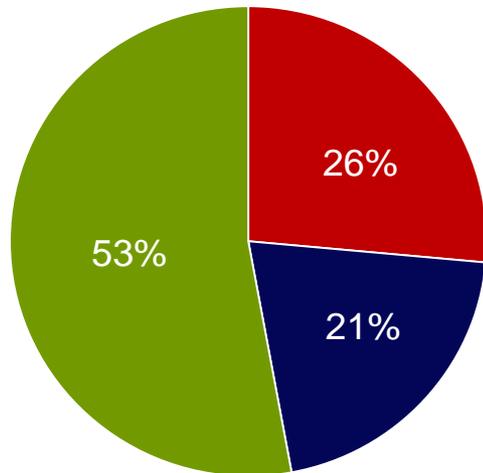
*Operating expenses evolution (CHF million; incl. depreciation & amortization)*



- Increase in line with expectations (+3% year-on-year)
- Key drivers:
  - Ramp-up of investments in clinical and pre-clinical development of proprietary assets
  - Additional personnel costs for build-out of clinical team
- Investments in further advancement of proprietary assets continue on higher level

# Shareholder Structure

## *Shareholder structure as of June 30, 2017*



- Pre-IPO investors (5 VC's)
- Management, Board, Founders
- Others

## *Highlights*

- Listed on SIX Swiss Exchange (ticker symbol: MOLN)
- Included in key indices: SPI, SPI Extra, SXI Life Sciences and SXI Bio+Medtech
- 20,794,606 shares outstanding
- CHF 610 million market cap. as of June 30, 2017
- No lock-up restrictions in place
- Formal free float as per SIX definition: 74%

# Financial Guidance for Full Year 2017<sup>1</sup> confirmed

- Total expenses of ca. CHF 50-60 million, of which around CHF 6 million non-cash effective costs
- Capital expenditures of ca. CHF 2 million come on top
- No guidance on net cash flow; timelines and potential milestone payments with partnerships not disclosed
- Guidance subject to progress and changes of pipeline

<sup>1</sup>At constant exchange rates

# Outlook

# Outlook H2 2017 & Beyond



	2017	2018
Abicipar <sup>**</sup> : Wet AMD	Full enrollment of Ph3 ✓	1-year efficacy data Ph3
Abicipar <sup>**</sup> : DME	Start of Ph3	
MP0250: Multiple Myeloma	Initial safety data Ph2*	Initial efficacy data Ph2
MP0250: EGFR mut NSCLC		Initial safety data Ph2
MP0274: Her2 Multi-DARPin <sup>®</sup>	First dosing in Ph1	Initial data Ph1
Tumor-restricted Agonist	Preclinical data	
PD-1/VEGF Multi-DARPin <sup>®</sup>		
Several Discovery Programs		

\*Definition of the safe dose of MP0250 in combination with Velcade allowing transition to the efficacy part of the study

\*\*Abicipar under development and control of Allergan. All costs borne by Allergan.

# IR Agenda

**Date****Event**

October 26, 2017

Q3 2017 Management Statement

November 09, 2017

R&D Day in New York

February 08, 2018

Unaudited Financial Results 2017

March 16, 2018

Expected Publication of Annual Report 2017

April 18, 2018

Annual General Meeting for Business Year 2017

# Molecular Partners: Who We Are



## Teamwork

- Swiss biotech
- 100 team members
- Discovery to phase 2 (POC)
- Science & patients first



## DARPin® Therapies

- High patient value
- DARPin® Difference
  - Abicipar in phase 3 (ophtha)
  - MP0250 in phase 2 (onco)
  - MP0274 into phase 1 (onco)
  - Broad preclin. I/O portfolio



## Long-term Partnerships

- Alliance with Allergan
- Swiss listing (MOLN)
  - Cash CHF157 mn\*
  - Financed well beyond key value inflection points



## DARPin® Platform

- DARPin® Difference: unlock novel modes of action
- Proof of Platform in the eye and systemically
- Fast and cost effective drug discovery engine

\*As of H1 17.  
I/O, immuno-oncology.

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# Income statement

<i>(CHF million, as per IFRS)</i>	<b>H1 2017</b>	<b>H1 2016</b>	<b>Change</b>
<b>Revenues</b>	<b>6.0</b>	13.5	(7.5)
<b>R&amp;D expenses<sup>1</sup></b>	<b>(18.9)</b>	(18.1)	(0.7)
<b>G&amp;A expenses<sup>2</sup></b>	<b>(3.8)</b>	(3.9)	0.1
<b>Operating Loss - EBIT</b>	<b>(16.7)</b>	(8.5)	(8.2)
<b>Net finance expenses</b>	<b>(2.7)</b>	(1.2)	(1.5)
<b>Net Loss</b>	<b>(19.4)</b>	(9.7)	(9.7)

<sup>1</sup> Thereof non-cash costs of CHF 1.7m in H1 2016 and CHF 1.7m in H1 2017

<sup>2</sup> Thereof non-cash costs of CHF 0.7m in H1 2016 and CHF 0.9m in H1 2017

# Cash Flow Statement

<i>(CHF million, as per IFRS)</i>	<b>H1 2017</b>	<b>H1 2016</b>	<b>Change</b>
<b>Net cash used in operations</b>	<b>(20.5)</b>	(17.5)	(3.0)
<b>Net cash used in investing</b>	<b>(8.1)</b>	(0.6)	(7.5)
<b>Net cash from financing</b>	<b>0.3</b>	0.3	0.0
<b>Exchange loss on cash positions</b>	<b>(2.8)</b>	(0.8)	(2.0)
<b>Net decrease in cash &amp; cash equivalents</b>	<b>(31.1)</b>	(18.6)	(12.5)

# Balance Sheet

<i>(CHF million, as per IFRS)</i>	<b>30 June 2017</b>	<b>31 Dec 2016</b>	<b>30 June 2016</b>
<b>Non-current assets</b>	<b>2.2</b>	2.5	2.6
<b>Other current assets<sup>1</sup></b>	<b>1.9</b>	1.4	1.7
<b>Cash balance (incl. time deposits)</b>	<b>156.9</b>	180.2	196.3
<b>Shareholders' equity</b>	<b>118.3</b>	135.8	141.4
<b>Non-current liabilities<sup>2</sup></b>	<b>27.7</b>	32.5	36.9
<b>Current liabilities<sup>3</sup></b>	<b>15.0</b>	15.8	22.3

<sup>1</sup> Prepayments and other assets, trade and other receivables

<sup>2</sup> Thereof deferred revenues of CHF 21.5m in 1H 2017, CHF 26.8m in FY2016 and CHF 29.7m in 1H 2016

<sup>3</sup> Thereof deferred revenues of CHF 10.5m in 1H 2017, CHF 10.5m in FY2016 and CHF 16.4m in 1H 2016

Molecular Partners AG

Wagistrasse 14

8952 Zürich-Schlieren

Switzerland

[www.molecularpartners.com](http://www.molecularpartners.com)

T +41 755 77 00

